



Mountjoy  
Chilton  
Medley

## Therapy Advisory Services

Mountjoy Chilton Medley LLP understands the complexities healthcare organizations face while providing therapeutic services necessary for patient recovery. Revenue cycles are unique, no-shows and cancellations are higher than usual, and billing and coding rules in outpatient services are complicated. Outpatient therapy generally represents only 2-3% of most hospital's revenues, yet a number of revenue and growth opportunities may exist which could add significant value to the service, the hospital and the patients.

MCM's Therapy Advisory Services Team has the experience needed to assess your healthcare organization's current processes to uncover opportunities for improvement on all levels of service. We often find opportunities in the areas of charges capture, referral and program development, no-show cancellation management, denial prevention and management, as well as other areas. Since outpatient therapy is a recurring service, the revenue and growth improvement opportunities uncovered by MCM will repeat, adding money in the bank every time.

Beyond identifying revenue opportunities, we will also assist in implementation of any process changes. We provide tools, education and training so you can see timely and sustainable change. Let MCM assess your therapy services, so you can feel at ease that your patients are receiving the best possible services.

### *Services*

- *Revenue cycle*
- *Operations*
- *Referral & program developments*
- *Document coding & billing compliance*
- *Facilitating appropriate contract rates*
- *Occupational Therapy*