

## Real Estate Services

Mountjoy Chilton Medley LLP's Real Estate Services Team has extensive knowledge of tax incentives and innovative solutions that help increase real estate investor cash flow. Our professionals are ready to assist commercial and residential investors, developers, owners and brokers with proactive solutions to help them achieve their growth and profitability objectives.

MCM is committed to being fully knowledgeable about real estate industry tax and financing issues. We participate actively in the following organizations through sponsorship, speaking and serving on boards:

- CCIM – Kentucky Chapter Board
- U.S. Green Building Council – Kentucky Chapter
- Louisville Real Estate Group Board
- Louisville Downtown Management District
- Louisville Energy Alliance Board
- Commercial Real Estate Women

We stay informed of local and national issues that affect your business and industry to proactively determine how they might impact you, enhancing your competitive edge. Count on MCM to deliver innovative solutions that fit your needs.

### Services

- *Cost segregation analysis*
- *Pre-qualification assistance*
- *Green sustainability studies/retrofit tax incentives*
- *Real property tax reduction*
- *Lease vs. purchase analysis*
- *Strategic/succession planning*
- *Tenant improvement tax/business planning*
- *Step-up in tax basis*
- *Cash flow/ROI analysis*
- *Lease agreement advisory*
- *Like kind exchanges*
- *Historical tax credits*
- *HUD audits*
- *Low income housing tax credits*